

Annual Sales Report

July 07, 2019



2017/2018 Monthly Sales

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2017	\$578	\$700	\$864	\$1,076	\$944	\$602	\$1,597	\$1,262	\$1,052	\$1,102	\$791	\$940	\$11,507
2018	\$1,267	\$673	\$1,271	\$1,203	\$963	\$797	\$858	\$1,172	\$1,254	\$1,255	\$911		\$11,623

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2017 Top 10 Albums & Artists

Album Sales		
1	Fearless(Taylor Swift; Country)	\$327
2	Throwback Tunes 70s(Various Artists; Pop)	\$323
3	Evolve(Imagine Dragons; Alternative)	\$309
4	The Unheavenly Creatures(Coheed And Cambria; Alternative)	\$305
5	Love Is Hell(Phora; Hip HopRap)	\$287
6	Life Changes(Thomas Rhett; Country)	\$281
7	Throwback Tunes 80s(Various Artists; Pop)	\$260
8	Electric Messiah(High On Fire; Heavy Metal)	\$242
9	All Time Greatest Hits(Lynyrd Skynyrd; Rock)	\$232
10	A Star Is Born Soundtrack(Lady Gaga Bradley Cooper; Soundtrack)	\$218
All Others		\$8,839

Artist Sales		
1	Various Artists	\$1,451
2	Taylor Swift	\$404
3	Lady Gaga Bradley Cooper	\$400
4	Chris Stapleton	\$314
5	Imagine Dragons	\$309
6	Coheed And Cambria	\$305
7	Phora	\$287
8	Thomas Rhett	\$281
9	High On Fire	\$242
10	Lynyrd Skynyrd	\$232
All Others		\$7,398

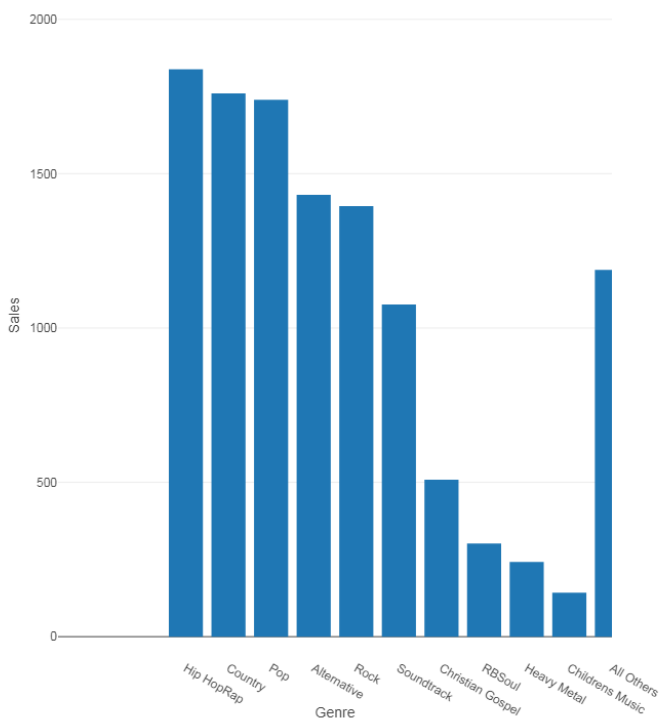
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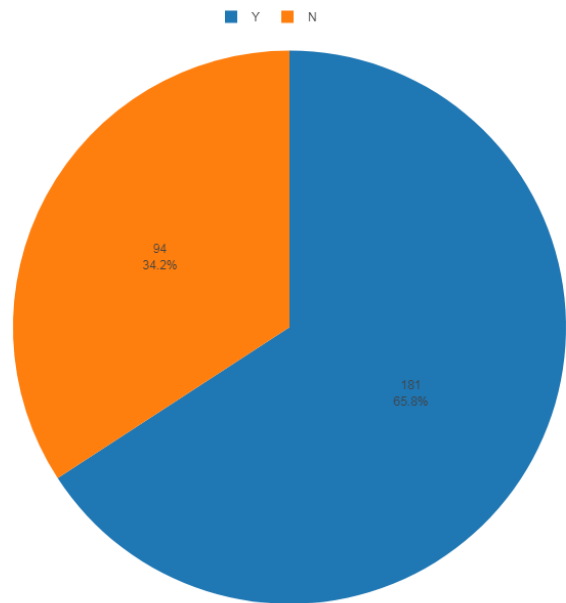


2017 Top 10 Genres/Loyalty Program Participation

2017 Top 10 Genres by Sales



2017 Customers by Loyalty Program Participation



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2017 Top 10 Customers

	Customer Name	Customer Address	Customer Contact	Sales
1	Catha, Linc	9 Cardinal Avenue, Lynchburg, VA, 24503	(434) 8524190, cenric2t@twitter.com	\$290
2	Amelina, Jennilee	0239 Arapahoe Point, Lincoln, NE, 68531	(402) 1818789, adentith36@nasa.gov	\$262
3	Theda, Cyrillus	45382 Delladonna Drive, Erie, PA, 16550	(814) 4017927, truecastlem@privacy.gov.au	\$260
4	Timothee, Baily	638 Carpenter Junction, Albuquerque, NM, 87121	(505) 7174870, tallchind@archive.org	\$213
5	Eldredge, Nappy	21400 Village Green Circle, San Francisco, CA, 94126	(415) 2204518, ekenefordeb@japanpost.jp	\$199
6	Ignatius, Luigi	1 Bartillon Point, Merrifield, VA, 22119	(571) 3820402, iswoffer0@opensource.org	\$199
7	Sherwin, Linda	728 Northport Way, Toledo, OH, 43610	(419) 4571533, spickersgill38@wikimedia.org	\$192
8	Ricky, Jacinta	2 Blue Bill Park Drive, Boulder, CO, 80305	(720) 6810884, rmcdermidi@google.nl	\$183
9	Johann, Elie	415 Coleman Plaza, Saint Louis, MO, 63131	(314) 6589291, jparrish3@mlb.com	\$179
10	Lurleen, Louisette	29 Chive Parkway, Boston, MA, 02114	(781) 1211342, lcheyney29@joomla.org	\$160
				All Others \$5,271

2017 Bottom 5 Customers

	Customer Name	Customer Address	Customer Contact	Sales
75	Gary, Lori	9618 Springs Park, Texarkana, TX, 75507	(903) 5784174, gparamore5@ow.ly	\$15
76	Lemar, Gloriana	21910 Ilene Crossing, Huntsville, AL, 35810	(256) 6099290, ltolcharde9@indiegogo.com	\$13
77	Thomasin, Reggis	13907 Meadow Vale Alley, Sacramento, CA, 94263	(916) 4863505, ttures2o@nydailynews.com	\$13
78	Ralf, Nerissa	4 Schiller Place, Annapolis, MD, 21405	(443) 9662524, rabbittk@dell.com	\$13
79	Shaylah, Ana	26 Carberry Park, Richmond, VA, 23242	(804) 8968114, snotton1v@fda.gov	\$12